

Assistant Director of Development - Northeast
Job Summary

Green Lantern Solar is seeking an Assistant Director of Development – Northeast to support solar development activities in the Northeast and New England. This position will report directly to the Directors of Development and will support all solar development activities, including primarily land acquisition and permitting, as well as offtake procurement.

The ideal candidate:

- is a highly motivated, self-directed individual with excellent organizational and interpersonal skills and a strong interest in the renewable energy field;
- wants to work with a high performing, nimble team of professionals with a distaste for red tape and constraints on initiative;
- is hungry for a challenge in a highly competitive market;
- has very proficient computer skills with a focus on Microsoft Word and Excel, Smartsheets, GIS databases, and state and municipal databases;
- is able to manage and work with multiple contractors supporting our development efforts;
- is capable of supporting the management of an abundance of projects at various stages of development at any given time;
- has strong time-management skills and comfort working remotely;
- has a presence in the Northeast, preferably Maine or New Hampshire.

Compensation range is \$100,000-\$200,000. Compensation will be based on a combination of base plus incentive-based compensation. A high work rate will be rewarded.

Job responsibilities include:

- Working with multiple databases to identify potential solar sites and coordinate and execute outreach efforts to landowners.
- Creating, organizing, and maintaining development timelines and stages for individual projects to maintain a brisk development pace and forecast project development expenses.
- Participating in internal and external development meetings and organize and execute tasks that follow.
- Creating and maintaining custom Smartsheets templates and dashboards used to organize and view pipelines, create tasks, track expenses, track timelines, etc.
- Researching solar energy programs in new and existing markets.
- Taking direction and providing general support for the Directors of Development and their efforts.
- Acquiring customers for net-metering and PPA projects.

Minimum Qualifications Include:

- BA or BS
- Next level proficiency with Microsoft Word and Excel, Google products. Willingness and ability to learn other platforms as implemented.
- Minimum 2 years of experience in the project management and development field.
- Strong written and verbal communication skills.

About Green Lantern Solar

Green Lantern Solar is one of New England's leading commercial solar development and EPC companies. In the 2020 "Top Solar Contractors and Developers" national rankings Solar Power World magazine ranked Green Lantern as the #14 Solar Developer and #42 Commercial Solar Contractor in America. We develop, finance, construct, long-term own and operate projects for a variety of institutional customers that include utilities, municipalities, universities, schools, hospitals, local and state government entities, non-profits, commercial & industrial companies, private businesses, resorts & hotels, and large real estate properties. As of January 1, 2021, Green Lantern has nearly 100 solar projects operating that generate over 75 million kWh of electricity each year. We are always looking to innovate and provide industry-leading service to our customers and financing partners. Every member of the Green Lantern Solar team loves the solar work we do, and we have created an unmatched company culture. We are looking for like-minded people to join our growing team.

Green Lantern Solar is an equal employment and affirmative action employer whereby we do not engage in practices that discriminate against any person employed or seeking employment based on race, color, religion, sex, sexual orientation, gender identity, national or ethnic origin, age, marital status, disability, veteran status, genetic information or any other status or characteristic protected under applicable law.